

Habitat
for Humanity®
MetroWest/
Greater Worcester



Habitat for Humanity
MetroWest/Greater Worcester
640 Lincoln Street, Suite 100
Worcester, MA 01605
508-799-9259
www.habitatmwgw.org













Through shelter, we empower

We deserve to feel strength and stability day after day. We deserve to know we have the power to take care of ourselves and build our own futures.

Letter from the Executive Director

Dear Friends,



This was a year marked by remarkable moments, each filled with possibility.

At the start of the year, we broke ground on our single-family affordable home in Sturbridge, made possible in partnership with the Town through their Community Preservation Act Fund. In the Fall we started welcoming sponsored volunteer teams, each a Housing Hero, back on our three attached single-family homes on Harrison Street in Worcester. It seemed that after the disruptions and uncertainty that marked the prior two pandemic years, everything began to open up!

In the Spring we held key in-person events for the first time since 2019, beginning with Women Build teams building on our sites in Worcester and Sturbridge. We also held Operation Playhouse Build-A-Thons in MetroWest and Greater Worcester, with teams coming together for the common purpose of honoring Veterans from our community. Each of these events advanced the hope and sense of possibility that is so fundamental to our mission. It was only fitting that the year culminated with a home dedication as we welcomed Izzy, Kayleigh and baby Emerson to their affordable townhome renovation in Northborough.

Amidst this, we were selected to participate in an advisory group reviewing studies, impediments, and best practices on how to end barriers to black homeownership that have continued to this day. As an affordable housing organization, we are committed to dismantling barriers to homeownership in the communities we serve, and our work remains as urgent as ever.

Finally, we were extremely honored and excited to learn that we were one of 84 Habitat for Humanity affiliates nationwide to receive a transformational gift from author and philanthropist MacKenzie Scott. This 3.5 million unrestricted gift will help accelerate our ability to address the shortage of safe and affordable homes so urgently needed in our communities.

Any one of these milestones is cause for celebration. Together, they form an unstoppable momentum and call to action that propels us forward to make home possible for so many families in our community. Everyone - every partner family, every volunteer, every donor, every staff member – is part of that momentum. Each and every one of us is needed to breathe life into our mission to build homes, communities and hope by bringing people together. And I continue to believe and hope that we can help more local families to own an affordable and safe home. I look forward to what we can do together in the

coming year!

Thank you for being part of our mission!

Debbie Maruca Hoak

Habitat for Humanity MetroWest/Greater Worcester

Executive Director



Every Helping HandMakes a Difference.



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Pam Pollan - Operation Playhouse Specialist, Contractor

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Ted Oxholm - Construction Site Supervisor

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Kevin Maguire - ReStore Director Alicia Benoit - Donor Relations Manager

ReStore Ashland Staff

Linda Richard - ReStore Manager Karl Mueller- ReStore Assistant Manager

ReStore Associates: Michael Doiron, Erik Hendrickson, Nathan Kavanaugh

ReStore Worcester Staff

Gary Dietrich - ReStore Manager

Casey Pincette - ReStore Assistant Manager

ReStore Associates: Donna Bagdonovich, Shanee Greenidge,

Joanna Litchfield, George Tonevski

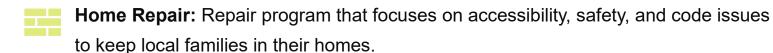
Our Service Area

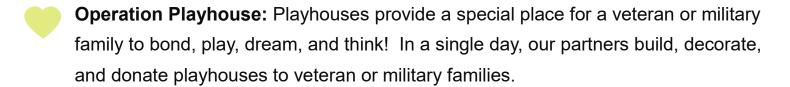
Ashland, Auburn, Barre, Boylston, Brookfield, Charlton, Douglas, Dudley, East Brookfield, Framingham, Grafton, Holden, Holliston, Hopkinton, Leicester, Marlborough, Millbury, Natick, New Braintree, North Brookfield, Northborough, Northbridge, Oakham, Oxford, Paxton, Rutland, Sherborn, Shrewsbury, Southborough, Southbridge, Spencer, Sturbridge, Sudbury, Sutton, Upton, Uxbridge, Webster, Wayland, West Boylston, West Brookfield, Westborough, and Worcester.

Our Programs



Home Builds: Your volunteer efforts at our affordable home builds help local families build strength, stability and self-reliance through shelter.





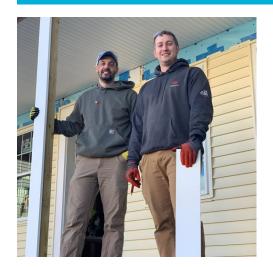
- **Veterans Build Initiative:** Supports our veteran community through Home Builds, Operation Playhouse, and Home Repairs.
- **Neighborhood Revitalization:** Multi-year effort to revitalize an entire neighborhood.



Shop with us 3 ways!

640 Lincoln Street, Suite 100 - Worcester, MA
310 Pond Street (Route 126) - Ashland, MA
Shop our ReStores online!
www.letsrestoreonline.org

To support Habitat's mission, donate your new or gently used furniture, home appliances, and building materials. Or, shop for affordable and unique items at our stores. Every purchase supports our mission to build homes, communities and hope for local families and veterans.







Our Affordable Homes Build Strength, Stability and Self-Reliance



Homes Built:

Homes Built Locally since 1985: 52

Homes Built in FY2022: 0

Homes under construction in FY2022: 6

Our home build program continued this fiscal year, despite some pandemic challenges such as increased material costs and supply disruptions. The year brought hope with volunteer teams on our build sites for the first time since the start of the pandemic.

It was rejuvenating to welcome teams onsite, and we are grateful for the early support of CVS Health, Consigli Construction, Country Bank, Dupont, JM Construction, National Development, New York Life, and NP Medical. We consider each of them a Housing Hero, rising to the urgency of our mission despite continued uncertainty. Their lead provided a stellar example to others, who soon followed. We also received gift-in-kinds from many generous partners and individual donors. Together, we continue to build strength, stability, and self-reliance through affordable housing.

And in Spring 2022 we were excited to welcome veteran family Izzy, Kayleigh and baby Emerson to their affordable townhome in Northborough. Their "sweat equity" in the building of their home, along with generous support from the community, keeps our home prices affordable for other local families.









Home Repair Program Everyone Should Live in a Safe, Healthy, and Decent home.

Through our Home Repair program, we provide a wide range of opportunities for low-to-moderate income homeowners who are struggling to maintain their homes due to age, disability, or family circumstances. These repairs may include roof replacement, accessible ramps, handrails, rotted stairs, doors and windows, and other health and safety related repairs. Our goal is to make repairs that keep homeowners safely in their homes without the disruption, uncertainty, or the expense of moving. Many of our home repairs benefit older adults and veterans, helping to preserve their health, safety, and dignity.



"I feel safer walking up my front walk, and the side entrance also. I feel secure. I can't tell you how happy I am with it. I think the work alone was wonderful. And the price was unbelievable. I was just shocked. Because I know if I had someone else do it, just the wood alone, plus the hourly wage for labor, would be out of my reach. It's amazing, it really is wonderful!" - Rita B., Home Repair Recipient



They went over and above what we applied for. That is why I'm so happy. The roof on the porch was rotted, so they ended up having to replace that. A lot of the siding was rotted. They replaced it with new clapboard. The pillars were sagging, and it was a mess, woodpeckers had made holes in the pillars, and they replaced them. I walk out there, it is safe, and it is just gorgeous. It is beautiful. I couldn't be happier." - Karen S., whose husband Richard is a veteran.









We are pleased to partner with the Owens Corning Roof Deployment Project, a nationwide effort to show gratitude and to honor the veterans who served our country and the families who support them through roof replacement. In FY2022 we completed one roof replacement with Owens-Corning for the widow of a U.S. Navy veteran, who served in the Vietnam War.

From Linda, a widow of a Vietnam War Navy veteran: *Thanks again, Carole, and everyone on the team for making my new roof possible!*

Home Repairs Completed:

- Home repairs completed since 2011: 37
- Home repairs completed in FY2022: 1*

*The pandemic continued to impact the Home Repair Program in FY 2022 due to health and safety concerns of making repairs at the homes of people who may be especially vulnerable to COVID-19.

Operation Playhouse

Honoring Those Who Have Served Our Country.





Since 2014, 395 playhouses have been built for the children of New England veterans and military families.

Operation Playhouse is a unique program that benefits local veterans and military families and their children while helping to raise funds to support our mission to build

homes, communities, and hope for local families and veterans. People throughout the community work with us to build playhouses that are presented to a veteran family at the end of the one-day event. We are proud to give back to those who have served our country. We are one of a just a few Habitat for Humanity affiliates throughout the U.S. to offer this program.

As the pandemic wound down, people began to gather together in-person, and our Operation Playhouse events picked up. We had very strong interest in the program during FY 2022, with many sponsors eager to take part in the event to benefit veteran families.

Read some quotes from a past recipient of a playhouse and one of our sponsors below.

From a veteran family: "My family is very grateful for the support that Habitat for Humanity provided us. The playhouse they built for our two sons was a wonderful gift. The boys absolutely love it! We cannot thank them enough for their kindness and generosity." – Glen

From a sponsor: "This event was incredibly special to me personally," said Korean War Veteran Leonard Rosen, who is founder and Chairman of the Board of Security Engineered Machinery. "Mr. Brown selflessly served his country, ensuring our rights and freedom. That is a debt we can never repay, so we were thrilled to be able to do something to bring joy to him and his family."











Habitat for Humanity MetroWest-Greater Worcester

640 Lincoln Street, Suite 100 - Worcester, MA 310 Pond Street (Route 126) - Ashland, MA

Every purchase at the ReStore helps local families build strength, stability, and self-reliance through affordable housing. Our Worcester and Ashland ReStores accept donations and sell a constantly changing inventory of diverse, high-quality merchandise to the public at a fraction of the retail price, while diverting reusable household items and building materials from area landfills.

A good deal for you, your community, and the environment.

Worcester revenue - Year over Year growth +10%

FY21 July 1st, 2020 – June 31st, 2021 Gross Income* = \$885,346

FY22 July 1st, 2021 – June 31^{st} , 2022 Gross Income* = \$982,268

Ashland revenue – Year over Year growth +7%

FY21 July 1st, 2020 – June 31st, 2021 Gross Income* = \$578,367 FY22 July 1st, 2021 – June 31st, 2022 Gross Income* = \$618,581

Gross Income* = \$618,581



Our net profit and direct contribution to building affordable homes was \$482,609 in FY2022!!!

Diverted more than 617 tons of reusable treasures from landfills.

We were privileged to welcome 2,342 volunteers who donated a 10,932 hours to ReStore.

- FY22 welcomed new corporate donors while improving our customer service level to current corporate donors. The volume of new furniture donations increased as well as new kitchen cabinets, hardware and other building products. Thank you to all our donors.
- Our online store proved to be a success as purchases continue to increase.
- Worcester and Ashland ReStores supported Afghan refugees with home furnishings.
- Volunteers began coming back on a regular basis and have helped us out tremendously!
- Team members unloaded many tractor trailers full of movie sets and unique donations.
- Our team members shared in the responsibilities of driving and retrieving treasures. Our team is special, and we will succeed because of their dedication.
- We continue to develop new methods to improve brand awareness.
- We received more than 7,500 generous donations of reusable items.



FY2022 Volunteer Statistics

	lotal # of volunteers	Total # of Hours Giver
ReStore	2,373	10,015
Construction	1,023	8,177
Total	3,396	18,192

-4-1-4--6-1/-1---4----

*The 18,192 volunteer hours translate to an equivalent of 9 full-time employees! Indepents ector.org is valuing the volunteer hour in Massachusetts at \$36.38

The passion and energy of our Regular Volunteers is unmatched, and we are so thankful for their support. Their commitment and contributions make a tangible difference in the lives of Habitat homeowners, the Habitat staff and the greater community. A Regular Volunteer is one who consistently volunteers at our build sites, Operation Playhouse, offices, and ReStore.

We are an AmeriCorps Host Site! AmeriCorps is the federal agency connecting individuals and organizations to tackle the nation's most pressing challenges. Habitat for Humanity affiliates support over 250 AmeriCorps service members nationwide in a service term that provides lifelong skills and confidence. We want to thank and highlight Curtis Lim, who served as an AmeriCorps National member completing a 10 ½ month, 1,700 hour service term supporting our affordable home build efforts.

Habitat's First Volunteer! In June of 2022 we welcomed Clive Rainey, who joined Habitat for Humanity International on April 1st of 1977 becoming the first volunteer along side Habitat's founders Linda and Millard Fuller. Clive spoke to Habitat staff, Board Members, and volunteers about his contributions and experiences with Habitat that span from building here in the United States, to Kinshasa, Zaire to Uganda and Guatemala to brining forth the concept of "Sweat Equity" to our mission. Clive's enthusiasm for the mission and vision of Habitat was inspiring to witness.









FY2022 Fundraising Events

BID TO BUILD ONLINE AUCTION

Due to the pandemic, we could not gather together for our annual Gala, and instead held a Virtual Auction.

- Our Honoree Jody Staruk is the first female Project Executive at Consigli Construction Co., Inc. and an excellent role model on behalf of our mission.
- Our top sponsors included: Consigli Construction, The Clancy Family, Cambridge Savings Bank, Insperity, and MathWorks.
- Despite the virtual nature of the event, we raised nearly \$100,000 to support local families who need an affordable and safe home.

WOMEN BUILD

In Spring of 2022, we welcomed Women Build teams on-site since the start of the pandemic in 2019.

- Women Build brings the community together to help local women and families build strength and stability through affordable homeownership. Our teams raised over \$60,000 and helped make significant progress on affordable homes in Worcester and Sturbridge.
- Our top fundraising teams were She Squad (National Development), Wonder Women, and Women in Leadership (Quest Diagnostics).
- Our sponsors included: Platinum Hammer Consigli Construction, Roof Raiser Concentric Energy Advisors and Colantonio, Inc., Team Sponsor - National Development, AAA Northeast and CCR Wealth Management.







Every Gift

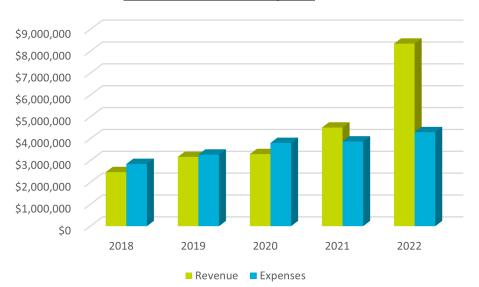
Helps a Family Help Themselves.



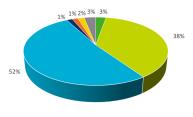
FY2022 Financials

July 1, 2021 to June 30, 2022

Five-Year Revenue & Expense



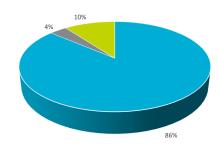
Sources of Income



ReStores Sales/Donations Contributions

■ other income

Distribution of Spending



■ Program ■ Management & General ■ Fundraising

Statement of Financial Position

Assets

Total Assets

Cash & Escrow	\$	4,726,025
Receivable	\$	96,900
Mortgages - Current	\$	156,158
Construction in Progress	\$	700,407
Prepaid Expenses	\$	54,070
Inventory - ReStores	\$	146,031
Total Current Assets	\$	5,879,591
Property and Equipment, net	\$	417,570
Property and Equipment, net Mortgages - Net of Current	•	417,570 1,677,870
	•	1,677,870
Mortgages - Net of Current	\$	1,677,870 18,700

Liabilities and Net Assets

Accounts Payable	\$	36,507
Accrued Expenses		250,204
Escrow Deposits Payable		35,592
Current Portion of Long Term Debt	\$	93,600
Total Current Liabilities		415,903
Long Term Debt		2,077,356

Total Liabilities \$ 2,493,259 **Total Net Assets** \$ 5,528,741

Total Liabilities and Net Assets

\$ 8,022,000

\$ 8,022,000



Our Volunteers, Sponsors, and **Donors** help to ensure that families will not have to choose between a safe home, nutritious food, health care or reliable transportation.

Thank you to all of our FY2022 Supporters

Dream Architect \$50,000+

City of Worcester Office of Economic Development Larson Family Foundation

MacKenzie Scott

Town of Sturbridge

Foundation Crew \$49,999 - \$10,000

AbbVie, Inc.

AllWays Health Partners

Tom & Marsha Alperin

Bank of America Charitable Foundation

Bryan & Andrea Clancy

Consigli Construction

DuPont

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MathWorks, Inc.

Mission Massachusetts (Worcester)

National Development

Northborough Affordable Housing Corporation

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The Ruby W. and LaVon P. Linn Foundation

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Wood Pro Inc.

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Roof Raisers \$9,999 - \$5,000

Ameresco

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David Clark Company

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Marita Tasse

Community Builders \$4,999 - \$2,500

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Acumentrics

Phyllis Braun

Clarke & Frost Insurance Agency

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Columbia

Commonwealth Care Alliance

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Cranshaw Construction

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John Heard

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HomeWorks Energy, Inc.

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Marsh McLennan

MDC & SON CORP

Middlesex Savings Bank Charitable Foundation

Nancy Miller

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Ostrow Electric Company

Riemer | Braunstein LLP

Rotary Club of Framingham

Security Engineered Machinery Co. Inc.

Michael Smith

Mary Stewart

Triton Systems, Inc.

UniBank

VHB

Vista Home Improvement

Webster Five

Friends & Framers \$2,499 - \$1,000

AAFCPAs

AbbVie Employee Engagement Fund

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ART Engineering Corporation Assumption College Habitat Club

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CBIZ MHM, LLC

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James Gerrish Esquire

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John & Louise Grimes

H+O Structural Engineering

Alfred Hamilton & Diana Wainrib

Herc Rentals

IC Federal Credit Union

Janitronics Building Services

Terrance & Deborah Keeney

Amy Kingsley

Susan Kitchin

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Melvin S. Cutler Charitable Foundation

New York Life

John O'Neil III

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Katharine Perkins Andrew Phelan

Ruth Anne Quinn Berdell

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Sanborn, Head & Associates

Kristen Scott

Scott & Millicent Simon

Jeremiah Taylor

The Congregational Church of Westborough

The Hart Foundation

The Village Bank

Foss & Linda Tighe-Colby

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Suzanne Whalen

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Corner Shop Committee Jonathan Diffenbach Rachel Dows

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FD Sterritt Lumber Company

Katie Fenton

First Congregational Church of Holden First Congregational Church Of Holliston Flynn Law Office

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Greater Framingham Community Church

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Deborah & Paul Huegel Jonathan & Patricia Hulme

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Robert Diefenbacher & Pamela Bisson Joy DiMaggio Ken Dimaggio Len Dimaggio Judy and Bill Dino Kristen Dodge Meredith Doherty

FY2022 Supporters Continued

Helping Hands \$499 & Under Continued

Brenda Doll Anastasia Dowling Heidi Dovle

Janet & George Drummey

EBI Consulting

Phyllis Edinberg Coreen Edward Betty Edwards Steve Egerter Bill Eichner Robert Ellsworth Patty Eppinger

European Architectural Supply

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Pam Nadeau Sandy Namin Nantucket Stripes Joe Neas

Newfangled Studios Vietmy Nguyen Jodi Nordstrom Nugent Plastering, Inc.

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Pam Pollan Paulette Porrazzo Kadie Proulx Michelle Prunier Denise Purinton Michele Rana Lokinendi Rao

Henry Rauch Scott Reno Mark Renson Margaret Rice Moir Linda Richard Celeste Rilev

Camille Rivero Indira Rivero Laura Rivero Gary Robinson Missy Rose Andrew Roselund Suzzanne Roselund RTP Associates Inc Anne Rubenstein

RWBTechnical Services

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Catherine Schoenenberger

Lisa Schwartz

Wayne Scott Mark Seck Stephen Senna

Ryan Serra

Alexandra Serret Crysta Serret

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John Shannahan

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Susanne Shays Carol Shears

Ellen Sherman Richard Silva

April Simmons Sarah Slaughter

Alan Slobodnik Christine Smith

Sue Snyder Paula Sommer Caitlyn Sorensen

Douglas Spears Sean Spooner Karen Staffier

Beth Stark Jennifer Steinberg Misty Stivers

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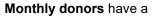
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Become a Monthly Donor and join our most committed group of Habitat supporters! Monthly recurring contributions mean that our work continues, and more local families can attain a safe, affordable place to call home.

It's easy to sign up to become a **Monthly Donor!** Visit www.habitatmwgw.org and click the **Orange** donate button at the top right. Be sure to check "Yes! I'd like to make my donation a recurring gift. Monthly donors believe deeply in our work. We ask you to consider becoming one to help us continue our critical mission that helps families build strength, stability and selfreliance through affordable housing. Through shelter, we empower. Thank you!





Monthly donors have a to the right of their name in the FY 2022 Supporters list above.

Every Helping HandMakes a Difference.



Thank You to our Regular Volunteers!

A regular volunteer is a volunteer who shows up consistently to our build sites, ReStores, Home Repair program, Operation Playhouse or our administrative offices. They give selflessly of their time, and we could not carry out our mission to build homes, communities and hope for local families and veterans without them. We are so grateful to our regular volunteers! And we thank the thousands of volunteers throughout the community for their outstanding support on behalf of local families who need a safe and affordable home. With an affordable home, families build strength, stability, and self-reliance.

Pictured below are just a few of our Regular Volunteers.















Building **homes**, **communities** and **hope** to create a world where everyone has a decent place to live.



















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Be Social: Follow us @habitatmwgw











Shop our ReStores 3 ways!

640 Lincoln Street, Suite 100 - Worcester, MA 310 Pond Street - Ashland, MA www.letsrestoreonline.org

Every purchase made benefits our mission to build homes, communities and hope for local families. **Or Donate to our ReStores!** Call 779-2-DONATE or email restoredonations@habitatmwgw.org.