



Annual Report

FY 2016

Building strength, stability and self-reliance through shelter since 1985.



**Habitat for Humanity
MetroWest/Greater Worcester**

11 Distributor Road, Worcester, MA 01605

508-799-9259

www.habitatmwgw.org

Letter from the Executive Director

Dear Friends,

We take our mission very seriously. We bring people together throughout 42 cities and towns in Greater Worcester and MetroWest to build homes, community and hope. To date, we have built 43 affordable homes for local families with the support of partners, sponsors, donors, and thousands of volunteers, with upcoming builds planned for Holliston, Worcester, and Northborough. An affordable home means a place to live that our families can pay for and still have money left over for other necessities such as food, clothes, education, and medical care. Through affordable housing, our families gain strength, stability and self-reliance.

Particular successes in FY 2016 included:

- An outstanding Women Build event that took place at our Wayland and Auburn sites. Through peer-to-peer fundraising, our supporters and corporate partners more than tripled the previous year's total.
- Our first ever Operation Playhouse Build-a-Thons in Worcester and Framingham. Part of our Operation Playhouse program, the playhouses are sponsored by our corporate partners, donated to veteran families, and the funds raised benefit our growing Critical Home Repair program that allows families to stay in their homes.
- Our first net zero, LEED certified, Veterans Build affordable home was completed. We were honored to have Governor Baker help celebrate this build at an open house prior to the dedication ceremony.
- The phenomenal success of our ReStore. In 2011, the revenue generated by our ReStore was \$136,000. In just five years, the revenue has grown to an astounding \$711,000. In addition to helping us serve more families through affordable housing, donating to the ReStore makes us greener. Last year, over 450 tons of material were removed from the waste-stream and put to good use in new environments. Plans are underway to open a MetroWest ReStore in the next year.



Tim Firment and Maggie, one of our newly selected homeowners for our Holliston Home Build.

For many families the dream of owning a home is just that – a distant, unattainable dream. So let me share with you the sentiments of a new homeowner in Auburn who has finally realized her dream:

"Speaking of my children, they each have so much excitement about moving into their forever home. Noah has great plans to build a treehouse, Jahnalee can't wait to paint her walls purple, Josiah is eager to run around and play in his huge yard, Aida wants to get a puppy, and my little Mia is too young to tell me what she's looking forward to but I'm sure she'll find something about her new home that she adores. And as for my husband and I, we can't wait to help each of them achieve those things that they yearn for, and to be able to do it in a safe and affordable place brings much peace to our lives."

We are very proud of all that we have accomplished to fulfill our mission to build homes, community and hope for local families and mindful of the challenges that lay ahead. Our goal is to live in a world where everyone has a decent place to live. It is an honor to accomplish this important work with you - our supporters, volunteers, and friends. From our home to yours – thank you!

Sincerely,

A handwritten signature in blue ink that reads "Tim Firment".

Tim Firment
Habitat for Humanity MetroWest/Greater Worcester
Executive Director

Our Programs



Home Builds - *your volunteer efforts will help families build strength, stability and self-reliance through shelter.*



Veterans Build Initiative - *designed to support our veteran community through home builds, operation playhouse, and critical home repairs.*



Operation Playhouse - *team building event to construct a playhouse for donation to the child of a veteran.*



Critical Home Repair - *repair program that focuses on accessibility, safety, and code issues to keep families in their homes.*



Neighborhood Revitalization - *multiyear effort to revitalize an entire neighborhood.*



A Brush With Kindness - *minor exterior improvements that improve the home and community.*

And... shop the ReStore!

To support our mission, donate your new or gently used furniture, home appliances, and building materials. Or, come and shop for affordable items at our store.

Our Service Area:

Ashland, Auburn, Barre, Boylston, Brookfield, Charlton, Douglas, Dudley, East Brookfield, Framingham, Grafton, Holden, Holliston, Hopkinton, Leicester, Marlborough, Millbury, Natick, New Braintree, North Brookfield, Northborough, Northbridge, Oakham, Oxford, Paxton, Rutland, Sherborn, Shrewsbury, Southborough, Southbridge, Spencer, Sturbridge, Sudbury, Sutton, Upton, Uxbridge, Webster, Wayland, West Boylston, West Brookfield, Westborough, and Worcester.

Find us online:

www.habitatmwgw.org
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www.facebook.com/restoreworcma
www.twitter.com/habitatmwgw
www.instagram.com/restoreworcma

Who We Are



Board of Directors

Bryan Clancy ~ President	Julie Carson
Howard Drobner ~ Vice President	Laura Duncan
Meghan Liddy ~ Treasurer	Andrea Gossage
Jessica Murphy ~ Clerk	Jyothi Grama
Scott Auen	Dan Hassett
Heather Ball	Win Mallet
Kevin Barnes	Jen Maseda
Sue-Anne Bock	Hank Rauch

ADMINISTRATIVE STAFF

Tim Firment ~ Executive Director
Terry McGoldrick ~ Director of Finance
Laurie Belton ~ Office Admin. & Finance Manager
Deborah Huegel ~ Director of Development Gr. Worcester
Bonnie Biocchi ~ Director of Development MetroWest
Grace Warwick ~ Development Coordinator
Faith Ferguson ~ Grants Administrator
Molly Pietrantonio ~ Volunteer Coordinator
Jon Bram ~ Construction Manager
PJ Breen ~ Construction Site Supervisor
Ted Oxholm ~ Construction Site Supervisor
Carl Tanner ~ Construction Associate
Seth Jajliardo ~ Community Outreach Manager
Rick Rahmberg ~ Outreach Crew Leader

ReSTORE STAFF

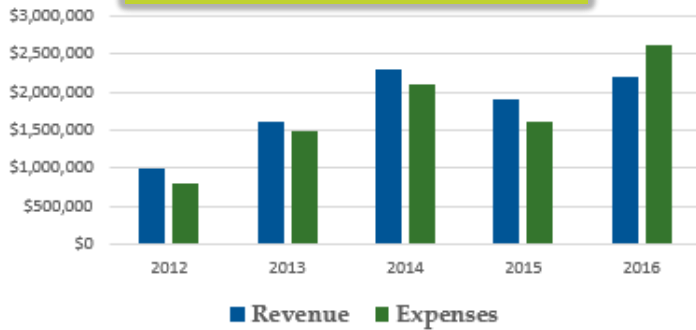
Debbie Maruca Hoak ~ ReStore Director
Donna Bagdonavich, Melissa Braden, Sara Costello, Gary Dietrich, Louis Garcia, and Quinn Lapolito

FY2016 Financials

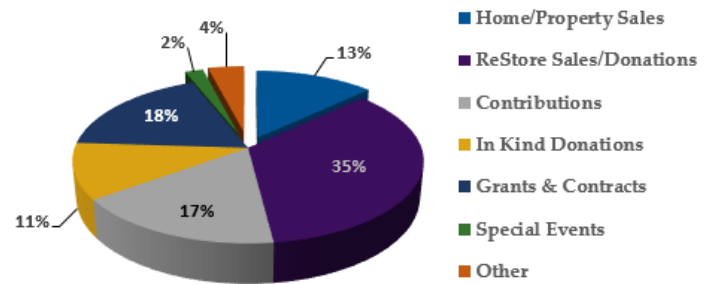
No matter who we are or where we come from, we all deserve to have a decent life. We deserve to feel strength and stability day after day. We deserve to know we have the power to take care of ourselves and build our own futures. Your financial support, your time, and your voice help bring independence to families in need of a decent place to live.



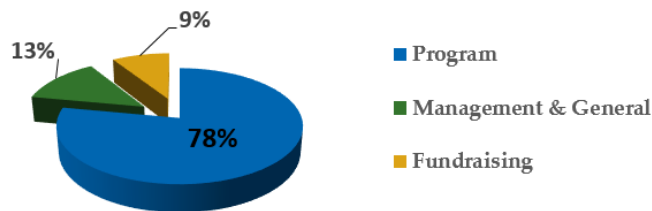
Revenues and Expenses



Sources of Income



Distribution of Spending



Statement of Financial Position

Assets

Cash and Escrow	\$488,416
Receivables	\$135,475
Mortgages - current	\$39,870
Construction in Process	\$271,324
Prepaid Expenses	\$52,049
Total Current Assets	\$987,134
Furniture + Equipment	\$79,513
Mortgages - net of current	\$1,266,166
Other Land Held	\$168,700
Other	\$19,532
Total Other Assets	\$1,454,398
Total Assets	\$2,521,045

Liabilities + Net Assets

Accounts Payable	\$75,532
Accrued Expenses	\$50,161
Deferred Revenue	\$43,000
Escrow Deposits Payable	\$42,738
Current Portion of Long Term Debt	\$40,494
Total Current Liabilities	\$251,925
Long Term Debt	\$898,106
Total Liabilities	\$1,150,031
Total Net Assets	\$1,371,014
Total Liabilities + Net Assets	\$2,521,045

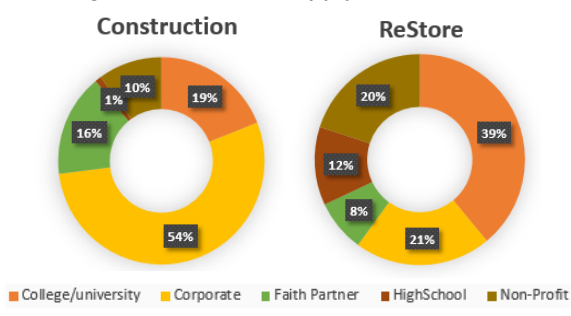
FY2016 Volunteer Report

At Habitat for Humanity MetroWest/Greater Worcester, we believe that creating affordable housing is a community effort. We strive to create high-quality volunteer experiences for all members of the community seeking to respond to the need of affordable housing. Volunteering is a great way to support Habitat's mission, meet interesting people, and learn new skills! Join with us to create a world in which **everyone** has a decent place to live.



Every hand can build strength, stability, and self-reliance.

Organizations that supply our volunteers



	Total # of Unique Volunteers	% Increase Over Last Year	Total # of Hours Given	% Increase Over Last Year	Full Time Employee Equivalent
ReStore	1,038	40%	12,707	30%	6.1
Construction	1,950	16%	15,600	16%	7.5
Total	2,988	23%	28,307	21%	13.6

- Over 28,300 hours were given by volunteers - the equivalent of having an additional 13 full time staff.
- We implemented bi-monthly Volunteer Information Sessions that have been very successful at educating, engaging, and retaining volunteers.
- 106 total organizations supported our mission by volunteering their time either at the ReStore or on build sites.
- On a weekly basis, the ReStore hosts 8 different teams of volunteers with developmental disabilities.
- We engaged residents at over 52 different local events such as rotary club meetings, town-wide fairs, and farmers markets throughout.
- Our affiliate had 32 groups of students from local high schools, colleges, and universities participate as volunteers.
- 18 faith partner groups supported our mission by volunteering on our build sites and at the ReStore.





Habitat
for Humanity®
MetroWest/
Greater Worcester

We build **strength,**
stability, and **self-reliance**
through **shelter.**

No matter who we are or where we come from, we all deserve to have a decent life. We deserve to feel strength and stability day after day. We deserve to know we have the power to take care of ourselves and build our own futures. At Habitat for Humanity, this is what unites us. Through shelter, we empower. Our shared vision is a world where everyone has a decent place to live. Because you, me, we - we're all humans.

And every single one of us deserves the opportunity for a better future.

Homes Built and In Progress

As of 6/30/2016

39 completed, 8 under construction, 5 planned

Auburn - 2 under construction

Boylston - 2 completed

Framingham - 1 completed

Holliston - 2 under construction

Millbury - 1 completed

Northborough - 4 completed, 4 planned

Sturbridge - 1 completed

Sudbury - 2 completed

Wayland - 2 completed, 2 under construction

Westborough - 4 completed

Worcester - 22 completed, 2 under construction, 1 planned



every smile

comes from a place of safety and
security that only a home can bring

Critical Home Repairs Completed

As of 6/30/2016

Auburn - 1

Brimfield - 1

Framingham - 1

Leicester - 1

Marlborough - 2

Millbury - 1

Shrewsbury - 1

Southborough - 1

Sudbury - 1

Sutton - 1

Worcester - 6

*17 Critical Home Repairs
completed to help current
homeowners maintain their
residence with safety, dignity,
and pride.*



every connection

creates the opportunity
to build a better life

Veterans Build Initiative

Habitat for Humanity MetroWest/Greater Worcester and affiliates across the country have partnered to serve U.S. Veterans, military service members, and their families.

As a Veterans Build affiliate, we are proud to serve those who have served our country. This initiative provides opportunities for veterans and military families in three key areas: Home Building, Critical Home Repairs, and Operation Playhouse - a program that demonstrates our community's appreciation and support for our local veterans.



every hero

deserves to feel honor,
respect, and support

Veterans Supported in FY2016



Home Building - A forever home for the Ewings. In April 2016, we completed and sold our first Veterans Build home to the Ewings family. Located in a quiet Worcester neighborhood adjacent to a small park, the Ewings home is in the perfect spot for their three boys. Reflecting on their new home, Sophie Ewings said: "Home ownership was a goal we had to put on the back burner due to financial hardships that arose from raising 3 boys diagnosed with autism. Habitat for Humanity MetroWest/Greater Worcester has provided us with support, knowledge, and opportunity to reach a goal we thought was out of reach. They have helped us provide a forever home for our boys." We are currently working on two more Veterans Build Homes. One will be a single-family home in Worcester dedicated to a Veteran. The other will be a renovation project to include 4 condo units in Northborough.



Critical Home Repairs - The home Cezary worked hard for is now safe, secure, and accessible. Striving to serve more families with safe, affordable housing, Habitat for Humanity MetroWest/Greater Worcester works with current homeowners through our Critical Home Repair Program. Through this service, we supported six veteran families with repairs in fiscal year 2016 to help keep them in their homes with safety, dignity, and pride. Home repairs include mold removal, weatherization, roof repair, and wheelchair ramp installations. We are proud to serve those who have served our country, and lend a helping hand to maintain and improve the place they call home.



Operation Playhouse - A special place to laugh, grow, and connect. Twenty-eight veteran families had a specially themed playhouse built for their children. Thanks to time and financial support from organizations across our service area, we were able to show our veteran community the support and appreciation they deserve. Each playhouse was built in a day by a team of 10-12, concluding in the personal dedication of the playhouse from our partners to the veteran families. Each child was surprised by their incredibly special and heartfelt gift and each veteran was touched by the generosity of our community partners.



**Habitat
for Humanity®**

ReStore®

11 Distributor Road, Worcester, MA 01605 - Open to the Public since 2011

The Habitat for Humanity ReStore in Worcester is a nonprofit home improvement retail establishment that accepts new and gently used furniture, building materials, appliances, and home accessories for resale to the public at a fraction of the retail price. Proceeds from the sales are used to fund affordable housing in the MetroWest/Greater Worcester community. With help from local donors, shoppers, and volunteers, the Habitat for Humanity ReStore in Worcester supports Habitat for Humanity's vision of a world where everyone has a decent place to live. We are actively seeking a second ReStore location in the MetroWest area to increase income, further support builds, and make our world greener.

ReStore FY2016 Financial Impact

- Brought in a total of \$215,000 to directly support our efforts to build strength, stability, and self-reliance through shelter.
- Supported the office and construction activities with \$5,800 of Gift-in-Kind materials allowing us to save on expenses.
- Supplied our community with quality products at a fraction of retail price, providing an alternative source of home building and remodeling materials at an affordable cost.



every donation

helps a family build a decent and affordable home

ReStore FY2016 Environmental Impact

Amount of Materials Diverted from Landfills

Item Sales	409.85 tons
Recycling	38.65 tons
*Recolor Paint	7.90 tons

Total 456.40 tons

**Recolor Paint is a recycled product purchased from the Paint Exchange and sold at the ReStore.*



every purchase

creates the opportunity for a better life



Habitat for Humanity®

MetroWest/Greater Worcester

Qualified families that live in our service area partner with Habitat for Humanity MetroWest/Greater Worcester to build or improve a place they can call home. Habitat homeowners help build their own homes alongside volunteers and pay an affordable mortgage. With our help, Habitat homeowners achieve the strength, stability, and independence they need to build a better life for themselves and their families.

Thanks to the incredible support we have received throughout Fiscal Year 2016, we have been able to serve more families than ever through our programs. Through Home Builds and Critical Home Repairs, we served 11 new families with affordable housing opportunities and home repairs. Through Operation Playhouse, we served 28 veterans and their families. In addition, we provided community-wide support through affordable home building and remodeling materials, while diverting over 450 tons of materials out of landfills through our Worcester ReStore.

Your time, voice, and financial support have made these programs not only possible, but a growing success. As we continue to partner with families in need of affordable housing, community conscious organizations, and leaders in sustainability, **we thank you for all you do to make our community and our world a better place to live.**



FY2016 Major Financial Supporters

Thank you to all of our generous financial supporters listed below, as well as the additional 1,038 individuals and organizations who gave gifts up to \$1,000. We would also like to thank the thousands of volunteers who supported us with their valuable time. Without each and every one of our sponsors, donors, and volunteers our mission would not be a success.

From our staff, board of directors, and families - **thank you.**

Gifts of over \$100,000

City of Worcester

Thrivent Financial

Gifts between \$20,000 and \$99,999

Dell Technologies (*formerly EMC*)

Front Street Associates

National Grid - Worcester

SanDisk

Wood Pro Inc.

Gifts between \$10,000 and \$19,999

Astrazeneca

Bank of America Charitable Foundation

EClinicalWorks, LLC

FedEx Services

Fuller Foundation

Gary Pike Construction

Genzyme, A Sanofi Company

Greater Worcester Community Foundation

Middlesex Savings Bank

Middlesex Savings Bank Charitable Foundation

Solar Flair Energy Inc.

Southbridge Savings Bank

Wells Fargo Foundation

Gifts between \$5,000 and \$9,999

AbbVie Bioresearch Center

ADP Foundation

American Recycled Materials

Camosse Family Foundation

CIVILized Solutions

Commerce Bank

Dauphinais Concrete

Donna Kelleher

F.C. Chiodo Jr. Excavating & Paving

Flo-Dell Exteriors

GE Foundation

Leader Systems

Metro West Medical Center

Niche Hospitality Group

People's United Community Foundation

Salesforce.org Foundation

Stanley Black & Decker

The Grainger Foundation

Webster Five Foundation

Worcester Academy

Worcester Technical High School



FY2016 Major Financial Supporters Continued

Gifts between \$2,000 and \$4,999

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Alliance Data
Berkshire Bank Foundation, Inc.
Boston Scientific Corporation
Consigli Foundation, Inc
Country Bank For Savings
Dow Chemical Company
Enservio, Inc.
Fidelity Bank
First Congregational Church of Holliston
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Machado Consulting
Mathieu Newton Sotheby's International Realty
Mirick O'Connell Attorneys At Law
Mota Construction Corp.
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Phillips Brooks House Association Inc.
Rachel Happel
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Spencer Savings Bank
St. Francis Episcopal Church of Holden
Sudbury United Methodist Church
TekDoc Solutions
Town Of Holliston
Unum
Webster Five Savings Bank
Wesley United Methodist Church
Whirlpool Corporation
William Gruber
WPI

Gifts between \$1,000 and \$1,999

Alan P. Marks
Ancheng Chang
ART Engineering Corporation
Avidia Charitable Foundation
Bankers' Bank Northeast
Bryan and Andrea Clancy
Celebrate Holliston
Colantonio General Contractor
Dave Patrick
David and Stephanie Spina
David Donovan
Eagle Leasing Company
ERA Key Charitable Organization, Inc.
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F. W. Madigan
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Jennifer Maseda
Jill Christensen and Jennifer Goodfellow
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Jones/Lippincott Family Foundation
Kristen McAuliffe
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Stowe and Degen Certified Public Accountants
The MathWorks, Inc.
Tim Firment
Triboro Crane & Rigging Services, LLC
Valspar Corporation
Wheelabrator





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MetroWest/Greater Worcester



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Offices open Monday through Friday, 9am -5pm

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