



*No matter who we are or where we come from, we all deserve to have a decent life. We deserve to feel strength and stability day after day. We deserve to know we have the power to take care of ourselves and build our own futures.*

*At Habitat for Humanity MetroWest/Greater Worcester, this is what unites us. **Through shelter, we empower.** Our shared vision is a world where everyone has a decent place to live.*

*And every single one of us deserves the opportunity for a better future.*



**Habitat**  
for Humanity®  
MetroWest/Greater Worcester

## Annual Report

### FY 2017



**Habitat for Humanity**  
**MetroWest/Greater Worcester**

11 Distributor Road, Worcester, MA 01605  
508-799-9259  
[www.habitatmwgw.org](http://www.habitatmwgw.org)

# Letter from the Executive Director

Dear Friends,

With your continued support, we are successfully expanding our mission to build homes, community, and hope by providing affordable and safe homes for local families in MetroWest and Greater Worcester. We have dedicated three homes in the past year, with five more homes in the works, bringing the total to 45. All of our affordable homes are built with the support of partners, sponsors, donors, thousands of volunteers, and the families themselves – giving families a hand up – not a hand out.

Particular successes in FY 2017 included:

- An outstanding Women Build that took place at our Holliston and Northborough sites. Through peer-to-peer fundraising, our supporters and corporate partners substantially increased revenue from the previous year.
- A record breaking Auction and Gala. We raised over \$140,000 to support local children, families and Veterans who are in such desperate need of affordable homes.
- The expansion of our Operation Playhouse program. We held “Build-a-Thons” in Worcester and Framingham – events that host many playhouse builds at one time. The playhouses are sponsored by our corporate partners, donated to veteran families, and the funds raised benefit our growing Critical Home Repair program that allows families to stay in their homes.
- The continued success of our Neighborhood Revitalization program in Worcester. In partnership with the City of Worcester, we are committed to revitalizing a depressed area of the Union Hill neighborhood. Two homes on Aetna Street have been completed, with plans for a third home to be built in 2018.
- We dedicated our second net zero, LEED certified, affordable home to a Veteran family in November of 2017.
- The phenomenal success of our ReStore. In 2011, the revenue generated by our ReStore was \$136,000. In just six years, the revenue has grown to an astounding \$968,856. In addition to helping us serve more families through affordable housing, donating to the ReStore makes us greener. Last year, over 603.36 tons of material were removed from the waste-stream and put to good use in new environments. In early 2018, we will move our Worcester ReStore and administrative offices to larger space at 640 Lincoln Street in Worcester to accommodate our growth, and open a second ReStore in Ashland.



Tim Firment and the Uvanitte Family,  
Future Homeowners for our 2<sup>nd</sup>  
Veterans Build Home.

# Building Strength, Stability, and Self-reliance Through Shelter

I could tell you of many more successes, large and small, that we have accomplished over the past year, but our homeowners are the real story. Gina, a new homeowner who moved into her affordable home in Worcester in July of this year, has a compelling story to share:

“*My home is beautiful, but what is more beautiful is all those people that give up endless time and talent to put me in this house.*”

“Everyone wants only the best for their children, and I am no different. I want to see my daughter happy. I see her smile a lot more since we moved into our own home. And I will see her graduate from high school this year, and later college from this house. I want to see my neighborhood turn into a mini-Habitat for Humanity city. I can walk to my new neighbors Lyndsay and Steve’s house – also Habitat homeowners - and hopefully be able to walk to new home locations and volunteer to build. My home is beautiful, but what is more beautiful is all those people that give up endless time and talent to put me in this house. Thank you to all of the staff, volunteers and partners for building us a decent home to live in, dream, grow and prosper!”  
– Gina, Habitat for Humanity Homeowner

Through affordable housing, families not only find a stable and safe place to live, but they can afford essentials such as food, clothes, medical care, and to save for education. Through shelter we empower.

We are very proud of all that we have accomplished to fulfill our mission to build homes, community and hope for local families and mindful of the challenges that lay ahead. Our goal is to live in a world where everyone has a decent place to live. It is an honor to accomplish this important work with you - our supporters, volunteers, and friends. From our home to yours – thank you!

Sincerely,



Tim Firment

Habitat for Humanity MetroWest/Greater Worcester

Executive Director





# Building communities is what we do

part of the community is who we are

## **2017 Board of Directors**

Bryan Clancy, President  
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 Charlie Webb, Treasurer  
 Joe Frank, Clerk  
 Scott Auen  
 Kevin Barnes  
 Indrek Buttner  
 Brennan Campbell  
 Julie Carson  
 Laura Duncan  
 Kevin Foley  
 Donna Kelleher  
 Win Mallet  
 Jen Maseda  
 Hank Rauch  
 Steve Theran



### **Find us online:**

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[www.instagram.com/restoreworcma](https://www.instagram.com/restoreworcma)

## **Administrative Staff**

Tim Firment - Executive Director  
 Laurie Belton - Director of Finance and Operations  
 Deborah Huegel - Director of Development Greater Worcester  
 Bonnie Biocchi - Director of Development MetroWest  
 Grace Warwick - Marketing & Development Associate  
 Sara Costello - Development & Grants Coordinator  
 David Hamilton - Community Outreach Manager  
 Tanya Clark - Family Services Coordinator/Office Manager  
 Molly Pietrantonio - Volunteer Coordinator/AmeriCorps HSM

## **Construction Staff**

Jon Bram - Construction Manager  
 Ted Oxholm - Construction Site Supervisor MetroWest  
 Paul Rebello - Construction Site Supervisor Greater Worcester  
 Danielle Driscoll - AmeriCorps National Construction Crew Leader  
 Aaron Leger - AmeriCorps National Construction Crew Leader

## **ReStore Staff**

Debbie Maruca Hoak - Director  
 Carolyn Love Scalise - ReStore Manager, Ashland  
 Mike Wimberly - ReStore Manager, Worcester  
 Donna Bagdonavich - Resource Coordinator  
 Gary Dietrich - Donations Processor  
 Louis Garcia - Retail Supervisor  
 Quin Lapolito - ReStore Associate  
 Melissa Braden - Volunteer Manager  
 Gary Trimby - Intel/ESC Fellow ReStore Project Manager  
 Nick Vieno - ReStore Donations Procurement Manager

## **Our Service Area**

Ashland, Auburn, Barre, Boylston, Brookfield, Charlton, Douglas, Dudley, East Brookfield, Framingham, Grafton, Holden, Holliston, Hopkinton, Leicester, Marlborough, Millbury, Natick, New Braintree, North Brookfield, Northborough, Northbridge, Oakham, Oxford, Paxton, Rutland, Sherborn, Shrewsbury, Southborough, Southbridge, Spencer, Sturbridge, Sudbury, Sutton, Upton, Uxbridge, Webster, Wayland, West Boylston, West Brookfield, Westborough, and Worcester.



# Our Programs



Home Builds - *your volunteer efforts will help families build strength, stability and self-reliance through shelter.*



Veterans Build Initiative - *designed to support our veteran community through home builds, operation playhouse, and critical home repairs.*



Operation Playhouse - *team building event to construct a playhouse for donation to the child of a veteran.*



Critical Home Repair - *repair program that focuses on accessibility, safety, and code issues to keep families in their homes.*



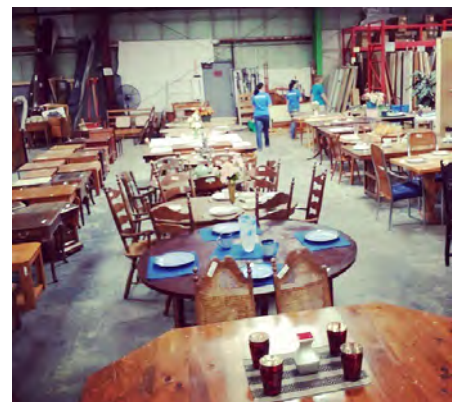
Neighborhood Revitalization - *multi-year effort to revitalize an entire neighborhood. Current focus is on Union Hill in Worcester.*



A Brush With Kindness - *minor exterior improvements to enhance the appearance of a home and community.*

## And shop the ReStore!

To support Habitat's mission, donate your new or gently used furniture, home appliances, and building materials. Or, come and shop for affordable items at our store. 100% of the revenue raised from ReStore benefits Habitat's mission to build homes, community, and hope. Visit us in Worcester and at our second ReStore coming soon in Ashland!





# Building Homes, Community, and Hope

“ *My dreams for the future, my hope for the future: never have to move again! Everyone wants only the best for their children, and I am no different. I want to see my daughter happy. She smiles most of the time now. Tara actually hangs out in the living room since we moved into our home. It's really a small miracle.* ”

## **Homes Built:**

**Since 1985: 45**

**in FY17: 5**

**Under Construction in FY17: 7**

Since 1985, we have built homes in twelve towns throughout our service area in MetroWest and Greater Worcester providing homeownership opportunities for over 45 families in need of safe, affordable housing.

At Habitat for Humanity MetroWest/Greater Worcester we build more than a house, we build a home. A home is a place to feel love and security, a place to have bright dreams for the future.

Each family we partner with takes an active role in their success. Helping to build their home alongside volunteers, taking finance classes, learning about homeownership and becoming an active member of the community, are a few of the ways we build homes with families, not for them.

With our help, Habitat homeowners achieve the strength, stability, and independence they need to build a better life for themselves and their families.





# A World Where Everyone Has A Decent Place to Live



“ My wife and I would like to thank you and your fine organization, Habitat for Humanity, for the repairs made to our home. ... I am 76 years old and my wife is 70, we can't remember a better experience in many years. You do so much for veterans, we salute you for all you did for us. God bless you all. ”

## Critical Home Repairs Completed:

**Since 2011: 23**

**In FY17: 6**

A home should be a place of pride and joy. Somewhere to feel safe, secure, and confident. For our veteran and senior community, that is not always the case.

Through the Critical Home Repair program, we support this community to help them maintain the home they have worked so hard to create. Focusing on exterior and code related issues, we work to keep our veteran and aging neighbors in their home with safety and dignity.

By adding wheelchair ramps, repairing roofs, fixing siding, and a range of other work, we are able to help families stay in the homes they know and love. As with our home builds, these families also partner with us to ensure each repair is a hand up - not a hand out - by repaying a 0% loan and investing sweat equity with a Habitat project.

We are proud to create a world where everyone has a decent place to live.





# Operation Playhouse

## Honoring those who have served our country

*"Can't thank the folks at Operation Playhouse enough! They knocked it out of the park with their generosity, kindness and craftsmanship. My kids absolutely love the playhouse, and practically spend every day in it, thanks again all!" – MAJ Matthew R. Paquin,*

*"I wanted to write and personally thank you for our Playhouse we received last month. The kids love it and we are so grateful. Words cannot express our true appreciation for what you, Habitat and all the participants did. You guys are simply amazing. God Bless!" -Kevin, Robyn, Reagan and Georgia Preston*

*"My family is very grateful for the support that Habitat for Humanity provided us. The playhouse they built for our two sons was a wonderful gift. The boys absolutely love it! We cannot thank them enough for their kindness and generosity." -Glen Kernusky*

### **Operation Playhouse:**

**Since 2014, we have built 114 playhouses.**

**In FY17 we built 47 playhouses.**

Children of veterans are often left with a one-parent household and have to cope with feelings of loss and uncertainty. The playhouses provide a special place for family members to bond, play, dream, and think. It is a "home" of their own.

We are proud to give back to those who have served our country and encourage our partners to do the same. Habitat for Humanity MetroWest/Greater Worcester is the only Habitat affiliate in Massachusetts to offer this program, and one of a handful across the U.S. to honor service men and women through Operation Playhouse.

Thanks to organizations large and small who have offered their overwhelming support for this program so that we can continue honoring so many of our local veterans. We are proud to serve those who have served our country.







Habitat  
for Humanity®

ReStore®

Every purchase, every donation,  
every volunteer, helping families build  
strength, stability, and self-reliance.



## FY17 ReStore Impact

Generated over \$360,000 to support our programs and services.

Kept over 600 tons of material out of landfills through re-sale and recycling.

Saw an average of 85 donations per week from both customer drop-off and ReStore pick-ups.

Offers expensive items such as refrigerators, stoves, windows, and more at steep discounts.

Provides a unique and exciting volunteer experience.

Raises awareness of Habitat for Humanity MetroWest/Greater Worcester and our local impact.

100% of revenue supports Habitat's mission to build homes, community, and hope.





Volunteers are the core of our organization. Every hand builds a stronger community.

## FY17 Volunteer Statistics

	Total # of Unique Volunteers	% Increase Over Last Year	Total # of Hours Given	% Increase Over Last Year	Full Time Employee Equivalent
ReStore	1,287	23%	13,938	10%	6.6
Construction	2,332	19%	17,311	10%	8.3
<b>Total</b>	<b>3,619</b>	<b>21%</b>	<b>31,294</b>	<b>10%</b>	<b>14.9</b>



- 127 total organizations volunteered either at ReStore or the build sites.
- During FY17 we have been building at 3 sites for all 12 months.
- Women Build, held in May of 2017, engaged 183 volunteers, who in total contributed 1,299 hours.
- According to calculations done by the Independent Sector, the estimated value of Volunteer Time is \$24.14. With 31,294 volunteer hours given, our estimated volunteer value in FY17 was \$755,437.16.
- In 11 different months during FY17, ReStore volunteers clocked over 1,000 hours with April being the most hours served at 1,348.
- Our outreach efforts brought us to 53 different events from the Taste of MetroWest to StART on the Street in Worcester
- In June, both the 21 Aetna Street build site and our ReStore hosted a team of 15 volunteers from Michigan's Vriesland Church. The Vriesland Church traveled to Central Mass with 100 teens who gave back to fifteen area non-profits.
- We are an AmeriCorps Host Site! We had one active VISTA member serving in FY17, and in September 2017 we will host two AmeriCorps National members who will be focused on construction.



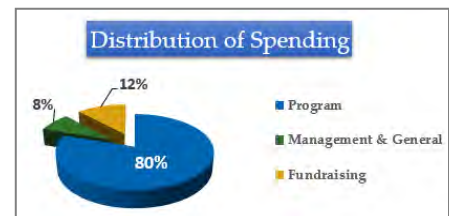
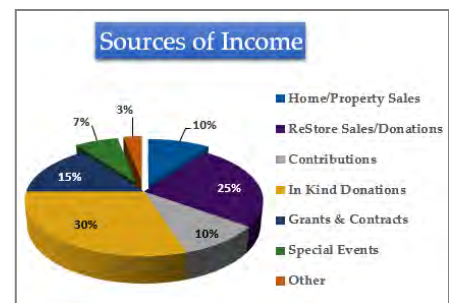
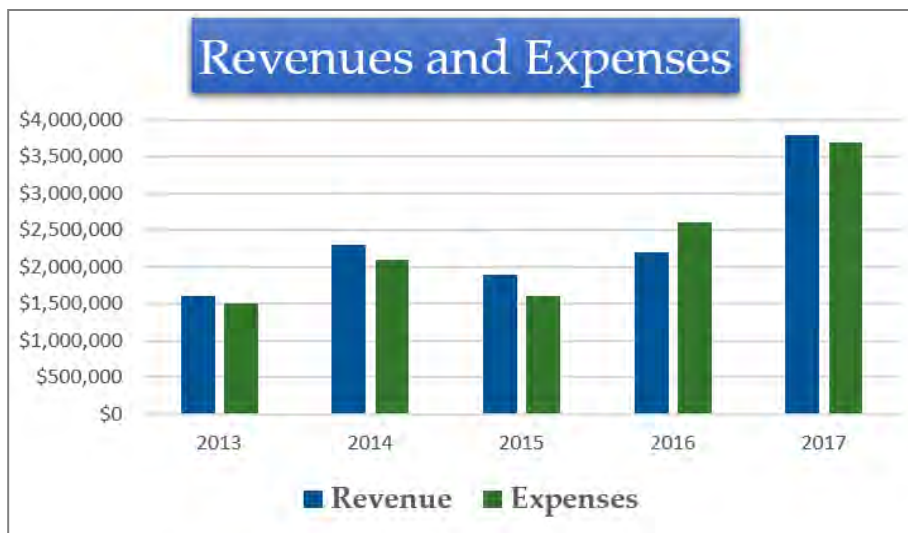


Every dollar, every gift,  
builds a better world.



## FY17 Financials

*July 1, 2016 to June 30, 2017*



## Statement of Financial Position

### Assets

Cash & Escrow	\$1,000,916
Receivables	\$160,898
Mortgages - current	\$49,829
Construction in Progress	\$369,910
Prepaid Expenses	\$58,816
<b>Total Current Assets</b>	<b>\$1,640,369</b>

### Furniture & Equipment

Mortgages - net of current	\$1,590,149
Other Land Held	\$168,700
Other	\$15,192
<b>Total Other Assets</b>	<b>\$1,774,041</b>

**Total Assets** **\$3,464,692**

### Liabilities and Net Assets

Accounts Payable	\$42,953
Accrued Expenses	\$72,461
Deferred Revenue	\$26,925
Escrow Deposits Payable	\$46,488
Current Portion of Long Term Debt	\$74,238
<b>Total Current Liabilities</b>	<b>\$263,065</b>

**Long Term Debt** **\$1,684,332**

**Total Liabilities** **\$1,947,397**

**Total Net Assets** **\$1,517,295**

**Total Liabilities and Net Assets** **\$3,464,692**





Every child deserves a stable start in a safe and a secure home. Thanks to each and every one of you who has given time and financial support! Because of you, more parents can smile knowing their children will thrive, and more families will know strength, stability, and independence to build a better life.

## Thank you to all of our FY 2017 Donors

### **Platinum Hammer Sponsors**

City Of Worcester  
Front Street Associates  
Holliston Housing Trust  
Side By Side Charitable Organization, Inc.  
Thrivent

### **Golden Hammer Sponsors**

Executive Service Corps Of New England, Inc.  
Genzyme, A Sanofi Company  
SanDisk Corporation  
Worcester Technical High School

### **Silver Hammer Sponsors**

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### **Bronze Hammer Sponsors**

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UniBank  
Valspar Corporation  
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### **Copper Hammer Sponsors**

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Azim Rawji and Robin Van Liew  
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Berkshire Bank Foundation, Inc.  
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Bose Corporation  
Bryan and Andrea Clancy  
Charlton Sewing Center  
Dow Chemical Company  
Enservio, Inc.  
F.C. Chiodo Jr. Excavating & Paving  
Fay School  
First Congregational Church of Holliston

# FY 2017 Donors Continued

## ***Copper Hammer Continued***

Gary Pike Construction  
Hanover Insurance Group Foundation  
Henry and Joan Rauch  
Holliston's Washington Street Players, Inc.  
Hunter Douglas Fabrication  
IDC Research Inc.  
Insperity Services, L.P.  
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Wellesley Hills Congregational Church  
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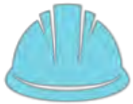
## **Helping Hands Sponsors**

Adrian Vanderspek  
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Avidia Charitable Foundation  
Bill and Laureen McGuirk  
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Cathryn Marshall-Lorson  
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Joint Center For Housing Studies  
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Karen I. Stamatakos  
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Phillips Brooks House Association Inc.  
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Richard Crawford  
Richard Sisson  
Rotary Club Of Framingham  
Ruth Quinn Berdell  
Samuel and Marianna LaCanfora  
St. Francis Episcopal Church of Holden  
St. Mary's of Holliston Knights Of Columbus  
Staples Copy Center  
Steven and Ronna Aronson  
Stone Ridge Development, Inc.  
Sansoucy Stone  
Susan and Dirk Koopman  
The Congregational Church Of Westborough  
The First Parish Church Of Weston  
The GE Foundation  
Timothy D. Shay  
Todd Barber  
Tony Economou  
Tresca Brothers Sand & Gravel, Inc.  
Uday Kumaraswami  
Vesta Real Estate Group  
Wesley United Methodist Church  
Wheelabrator



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\*Our Worcester Habitat for Humanity office and ReStore will be relocating  
to a larger space at 640 Lincoln Street, Worcester, MA in early 2018.

A second ReStore is coming soon to Ashland, MA.