Dear Friends,

Our affiliate continues to focus on one overarching goal and that is to “provide shelter to families in need.” As a community leader we should be proud of the impact we are having in serving our families and more importantly, the increased capacity we are building. Only 4 years ago we were building a home a year with an occasional critical home repair. Thanks to our strategic planning we are now on course to build 5 homes and complete 10 critical home repairs a year. We have strengthened our level of staffing, secured new funding to finance our needs, and engaged our partners at multiple levels. Our volunteer base has never been stronger as our message is embraced and we all walk the talk to deliver on our mission. I couldn’t be prouder of our staff, board, volunteers, community partners and all others who contribute to our mission.

You probably heard us say “Home is where the heart is”. What does that phrase mean to you? Perhaps it’s the laughter of children, family and friends echoing in their own home, or the smell of a turkey dinner drifting from their kitchen. Whatever it is, you know that home is where you are safe and loved. At Habitat for Humanity MetroWest/Greater Worcester, we build homes – and dreams - to ensure families realize their life-long goal of owning a decent and affordable home – and gaining the stability home ownership provides.

Today, thanks to you, we are helping more families than ever before own a home. We have built over 40 homes throughout the 42 towns in MetroWest and Greater Worcester. Our current and upcoming builds are in Worcester, Wayland, Auburn, Holliston and Northborough.

We believe that every family needs a place to call home. Every child needs a place to dream. And every parent needs a safe haven to secure the future for those they love. Please help Habitat for Humanity MetroWest/Greater Worcester continue to change lives. Together, let’s make the words “home is where the heart is” a reality for every family. Thank you for your support!

Sincerely,

Tim Firment, Executive Director
Mission:
Seeking to put God's love into action, Habitat for Humanity brings people together to build homes, communities and hope.

Our Board Members:
Bryan Clancy - President
Howard Drobner - Vice President
Meghan Liddy - Treasurer
Jessica Murphy - Clerk
Scott Auen
Heather Ball
Kevin Barnes
Sue-Anne Bock
Julie Carson
Andrea Gossage
Jyothi Grama
Daniel Hassett
Win Mallet
Jen Maseda
Hank Rauch
Randal Webber
Michael Wimberly

Our Service Area:
Our Staff:
Tim Firment, Executive Director
Deb Maruca Hoak, ReStore Director
Terry McGoldrick, Director of Finance
Deborah Huegel, Dir. of Development Worcester
Bonnie Biocchi, Dir. of Development MetroWest
Seth Jajliardo, Community Outreach Manager
Molly Pietrantonio, Volunteer Coordinator
Laurie Belton, Office Admin. & Finance Manager
Emma King, Family Services Manager
Grace Warwick, Development Coordinator
Jon Bram, Construction Manager
PJ Breen, Construction Site Manager
Carl Tanner, Asst. Construction Supervisor & ReStore / AmeriCorp Staff

Construction Status:
- Homes Completed: 38
- Homes in Progress: 7
- Homes Pending: 6

### FY15 Financials

#### Distribution of Spending

- **Program**: 76%
- **Management & General**: 13%
- **Fundraising**: 11%

#### Revenue and Expenses

- **2011**: Revenue $0, Expenses $500,000
- **2012**: Revenue $1,000,000, Expenses $1,500,000
- **2013**: Revenue $1,500,000, Expenses $2,000,000
- **2014**: Revenue $2,500,000, Expenses $2,000,000
- **2015**: Revenue $2,000,000, Expenses $1,500,000

#### Sources of Income

- **Home/Property Sales**: 34%
- **ReStore Sales/Donations**: 21%
- **Contributions**: 21%
- **In Kind Donations**: 5%
- **Grants & Contracts**: 4%
- **Special Events**: 4%
- **Other**: 11%

#### Statement of Financial Position

**Assets**

- Cash and Equivalents: $1,074,983
- Receivables: $178,948
- Mortgages - current construction in proves: $34,315
- Prepaid expenses: $262,343
- **Total Current Assets**: $1,587,178
- Furniture + Equipment: $96,182
- Mortgages - net of current: $1,011,766
- Other Land held: $168,700
- Other: $17,260
- **Total Other Assets**: $1,197,726
- **Total Assets**: $2,881,086

**Liabilities + net assets**

- Accounts Payable: $4,018
- Accrual Expenses: $140,540
- Escrow Deposits Payable: $41,685
- Current Portion of Long Term Debt: $40,504
- **Total Current Liabilities**: $226,747
- Long Term Debt: $938,592
- **Total Liabilities**: $1,165,339
- **Total Net Assets**: $1,715,747
- **Total Liabilities + Net Assets**: $2,881,086
What we Build: Homes

Where We’ve Built Homes
Worcester: 21 + 1 in progress, 2 pending
Boylston: 2
Framingham: 1
Millbury: 1
Northborough: 1 + 4 pending
Sturbridge: 1
Westborough: 4
Sudbury: 2
Wayland: 4 in progress
Auburn: 2 in progress
Holliston: 2 pending

Total homes built by FY15 end: 36
Homes in build progress: 5
Homes pending construction: 9

Before: Retired veteran Aaron Saris’ mobility issues were worsening and he was becoming unable to come and go from his home...

After: A new, weather resistant wheel chair ramp was installed allowing Aaron to live in his home with pride and joy.

Where We’ve Provided Critical Home Repairs:
Auburn
Brimfield
Framingham
Leicester
Marlborough
Millbury
Shrewsbury
Southborough
Sudbury
Sutton
Worcester (3)

Number of Families touched by Project Playhouse
25 Playhouses were built for local veteran families in FY15, increasing from just 4 in FY14. Children ages 1 - 10 years old received personalized playhouses to enjoy in the comfort and safety of their backyards with parents and siblings.

Themes: Firetruck, Mickey Mouse, American Flag, Frozen, Princess Sophie, SpongeBob, Disney Princess, Camouflage, Construction, Bruins, Barnyard, Pirate, Despicable Me, Piggy, Worcester Bravehearts, and more!
What we Build: Communities

We touched 8 new families, in 8 different communities through our Home Building and Critical Home Repair programs in FY15.

In FY15 we had 738 volunteers, ages 16 - 72, come together to serve their community at the ReStore.

A total of 2,424 volunteers donated 23,271 hours of their time to give back and support their community through the ReStore and Habitat construction Projects during our 2015 Fiscal Year!

1,686 individuals hammered nails and raised walls on our homes in FY15 from high schools, churches, corporations, colleges, and more.

The HFH MW/GW ReStore® Builds Community Everyday by...

⇒ Generating revenue that directly supports HFH MW/GW programs and services to build homes, communities, and hope

⇒ Offering affordably priced and diverse selection of home improvement materials and home furnishing options

⇒ Serving as a unique recycling center diverting over 400 tons of materials from landfills each year

⇒ Supporting community development by offering affordable materials, alternative job options, and educational programs for students of all ages

⇒ Providing worthwhile community service and volunteer opportunities for groups and individuals from all walks of life

⇒ Complementing efforts throughout Central Massachusetts to help protect our natural environment and keep our neighborhoods beautiful
What we Build: Hope

“You can’t describe the feeling… it was so unreal to get this house. It is very surreal and humbling that so many people are looking out for you.”

“Home ownership was a goal we had nearly given up on due to the financial hardship that arose from raising thee boys diagnosed with autism. But, with the support of the HFH MWGW community the impossible became possible! Their team of volunteers helped us to reach our goal to buy a home and we are looking forward to becoming active, productive members of a caring community. Working on site and witnessing the time, effort and money that others have so willingly invested on our behalf is a lesson in gratitude at a level we have never experienced. Being selected as a partner family with HFH MWGW has been a source of pride for our family. They have helped us provide a forever home for our boys.”

“Becoming a homeowner has been a lifelong dream for me and my family. So, we were thrilled when Habitat for Humanity MetroWest Greater Worcester selected us to partner with them to build our new home in Wayland. It has truly been an amazing experience working on site and meeting all the kind people who have volunteered to build this house for our family. I’m very grateful that Habitat and the many folks who support their mission have made it possible for us to buy our first home. I pray that God continues to bless this organization and its members for helping low-income families achieve their home ownership dreams. They really do build homes, community and hope, as their motto says. Thank you Habitat!”

“As a single parent, knowing you have your own home is security you can’t get from anywhere else. I think ‘I’m home now’ and I have no intention of selling or moving away because this is home. We have a sense of the neighbors and community; we feel safe.”

“The house is alive. It is full of laughter and sweat. God has whispered in my ear, ‘It’s okay to unpack now.’ I’m finally home.”

"The effort, energy and time that countless volunteers have shown on our behalf is unbelievable. The true community that is at work is amazing. The words "thank you" hardly seem enough. Partnering with Habitat For Humanity and our community, we are poised for greatness."
Thank you to all of our FY15 volunteers and donors!

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<td>Anonymous Donor</td>
<td>SanDisk</td>
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<td>Fuller Foundation</td>
<td>The Stoddard Charitable Trust</td>
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<td>Barbara and Edward Scolnick</td>
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<td>The Fletcher Foundation</td>
<td>Greater Worcester Community Foundation</td>
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<td>The Ruth H. and Warren A. Ellsworth Foundation</td>
<td>Julia and Jerome Jacobs</td>
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+ the over 470 groups and individuals who have supported HFH MWGW with gifts $10 - $4,500!